

Message Text

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ORIGIN EUR-25

INFO OCT-01 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00 DOTE-00

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FM SECSTATE WASHDC

TO USMISSION BERLIN IMMEDIATE

AMEMBASSY BONN IMMEDIATE

INFO AMEMBASSY PARIS

AMEMBASSY LONDON

USMISSION NATO

AMEMBASSY MOSCOW

AMEMBASSY BERN

AMCONSUL ZURICH

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E.O. 11652:N/A

TAGS:PFOR, ETRN, WB, US, UK

SUBJECT:PAN AMERICAN - BRITISH AIRWAYS DISCUSSIONS

ON BERLIN INTERNATIONAL SERVICES POSTPONED

1. PAN AM WASHINGTON OFFICE TELEPHONED DEPARTMENT
SEPTEMBER 19 TO ADVISE US THAT SCHEDULED SEPT 23-24 MEETING
IN LONDON BETWEEN PAN AM AND BRITISH AIRWAYS HAD BEEN
POSTPONED BY MUTUAL AGREEMENT UNTIL SOMETIME AFTER FIRST
OF YEAR. PAN AM SAID BOTH AIRLINES PRESENTLY FACED WITH
PRESSING FINANCIAL MATTERS WHICH NECESSITATED DELAY OF
DISCUSSIONS OF BERLIN INTERNATIONAL SERVICES. PAN AM WILL
ADVISE CAB OF THIS DECISION, AND WILL REQUEST THAT CAB
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EXTEND PRESENT AUTHORIZATION TO HOLD DISCUSSIONS WITH BA

THROUGH FIRST QUARTER OF 1975.

2. DEPARTMENT HAS ADVISED BRITISH AND FRENCH EMBASSIES
OF ABOVE.

3. PAN AM REP TOOK ADVANTAGE OF CALL TO ADVISE DEPARTMENT
THAT PAN AM AND BA HAD EACH COME TO CONCLUSION THAT
ADDITIONAL BERLIN AIR SERVICES FARE INCREASE WOULD BE RE-
QUIRED BEFORE END OF YEAR TO MEET INCREASED OPERATING COSTS.

4. PAN AM HAS REQUESTED APPOINTMENT WITH DEPTOFFS SEPT 23
TO DISCUSS AREO-AMERICA'S APPLICATION TO TAKE OVER MODERN
AIR'S BERLIN OPERATIONS. WE PLAN TO SEEK MORE INFORMATION

ABOUT AIRLINE DECISION TO POSTPONE BERLIN INTERNATIONAL
AIR SERVICES TALKS AND PROPOSED FARE INCREASE AT THAT
TIME. KISSINGER

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